Strategic Leadership

AUDIENCE

EL Executive Leaders

LL Leaders of Leaders

FORMATS

In-Person: 2 days

Virtual: 2 hrs. x 7 Sessions

"Before you are a leader, success is all about growing yourself. When you become a leader, success is all about growing others."

Strategic leadership is the ability to think on a big and small scale, long and short term, into the past, present, and future – with the judgment and insight needed to develop and execute a winning business strategy.

While strategic leadership is a valuable skill for every leader in an organization, it becomes increasingly essential as one ascends the leadership ladder. Strategic leadership includes an integration of critical thinking, systems thinking and strategic thinking. It is often the "secret sauce" that accelerates a leadership career. And ack of strategic ability will often impede one's professional progress.

This course is designed to help a leader understand how corporate values and culture link to business strategy and execution. Leaders learn how to drive employee engagement, how to conduct a situational analysis and how to develop a winning business strategy. They also learn how to plan for the execution of a new strategy, how to communicate a compelling vision and mobilize employees to embrace the change.

This workshop is also designed to help participants improve their critical-thinking and problem-solving processes while applying these new skills to workplace challenges and ultimately make better decisions.

This workshop includes pre-work assignments, facilitated discussions, case studies, individual and small-group work, and other tools to assist participants in applying learning to their business roles.

Jack Welch



- Leadership teams are able to develop an alignment of core values, culture and employee engagement strategy.
- **2** Execution of business plans becomes more consistent and successful because of more strategic and contingency thinking.

BUSINESS IMPACT

- Leaders are better equipped to "think about their thinking" which enables better judgement and decision-making.
- Business planning and decisions are based upon more objective data and information because of a thorough discovery process.

- Leaders learn to use strategic planning to guide the direction of their business and enhance the working culture of their teams.
- Scenario planning is used more frequently to be better prepared when plan execution produces a sub-optimal result.

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Each session and the overall learning journey can be expanded and fully customized.

Module 1(2 hours)

Organizational

responsibility of a

Core values

Instrumental

How leaders

impact culture

Leadership

authenticity

Spots"

Bubble

Culture "Blind

The Leadership

 Assessing Culture and Engagement

Culture

Core

leader

Values

Module 2(2 hours)

Decisions

values

the right seats

People Judgement and

•Getting the right people in

Aligning people decisions

with core and instrumental

Rationalizing and evolving

Assessing employees for

organizational structure

right person/right seat

Module 3(2-3 hours)

Strategy Development

- The VUCA Environment
- Strategy development
- Asking the right questions
- Situational Analysis
- Winning Value Proposition
- priorities

- process

- Developing genuine insight
- •The "Vital Few" key

Module 4(2 hours)

Planning and Execution

- Measures, incentives, structure and process
- The executional journey
- Aligning strategy execution with culture and values
- •Identify "gaps," then assign teams and "owners"
- Adaptive and resilient culture

Intersession Activity**

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Module 5(2 hours)

Module 6(2 hours)

Iteration and Course

Experimenting in the

strategic execution cycle

•The After-Action Review

Converting "failures" into

educational "experiments"

Quick recognition and

course correction

Planning for iteration

Correction

Module 7(2-3 hours)

Crisis Response

Crisis Situational Analysis

- Define the "vital few" priorities that will make the most impact
- "owners" to all priorities.

Acceleration

Overcoming resistance to change

Change

- The Sigmoid Curve
- Frozen mental models
- Deal directly with resistors
- A compelling leadership strategy message
- Change Acceleration Toolkit

- Align response with values, "brand promise" and strategy
- Develop a comprehensive communication strategy
- Assign teams and individual

Post-Work

- Personal Development **Action Planning**
- •30-60-90 Day Action Plan Reviews *
- Virtual, Group Touchpoint Session *

Intersession Activity**

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